# 1992 Index by Author

## Abbott, Benjamin

Dealing with an Unhappy Consumer, Winter, p. 53.

### Alcorn, David S., Ph.D.

Dynamic Followership: Empowerment at Work, Spring, p. 9.

### Bye, Garry

Strategies for Making Your System the Utility of Choice, Summer p. 2.

#### Collier, Steve

Restructuring in the Electric Utility Industry: Old and New Paradigms, Fall, p. 3.

## Crisp, William T.

Conflict of Interest and the G&T, Spring, p. 3.

### Debnam, Deborah, Bruce Hall, Tom Lovas, and Tim Miller

Inventory Analysis Techniques for Generation, Transmission and Distribution Cooperatives, Fall, p. 31.

## Elliot, Julie, John E. Miller, and Frank Potthoff

Price and Consumption-How They Are Related, Summer, p. 20

Hall, Bruce. See Debnam, Deborah.

## Hammond, Allison Conley

Paradigm Pioneering: Edgar Electric Enters the Propane Business to Get an Edge on the Future, Winter, p. 2.

## John, Christine

Rural America Fund Fosters New Jobs in Rural Areas, Summer, p. 33.

## Kabat, Robert I.

Director Demeanor: How Credible is Your Courting Style? Spring, p. 14.

## Kiley, James and Robert E. Schiller

Working Effectively as a Team—The Board of Directors and Manager, Fall, p. 17.

# Kilway, Raymond J.

Assessing Your System's CFC Variable Loan Conversions, Winter, p. 43.

# Lewis, Tom D., Ph.D.

FASB 106: Accounting for Postretirement Benefits, Summer, p. 13.

Lovas, Tom. See Debnam, Deborah.

## Luecal, Scott

The Future is Spelled CONSUMER, A Composition of Ideas from the 1992 Advanced Management Program Participants, Fall, p. 11. How to Get Informed About Your Competing Investor-Owned Utility, Winter, p. 27.

See also Sorenson, Soren.

### Mashaw, John

Developing Your Manager's Leadership Ability, Summer, p. 30.

## Meyer, James E.

SCADA for Financial Planning and Management, Spring, p. 20.

Miller, John E. See Elliot, Julie.

Miller, Tim. See Debnam, Deborah.

### Parsley, Scott

How to Evaluate the Performance of a Cooperative, Spring, p. 31.

Potthoff, Frank. See Elliot, Julie.

Schiller, Robert E. See Kiley, James.

## Shepherd, J. Scott, Jr.

Management Strategies for Electric Cooperatives for the 1990s, Fall, p. 43.

#### Sommer, Steven M.

Improving Performance Effectiveness: Making Competition Work for You, Winter, p. 33.

## Sorenson, Soren and Scott Luecal

What Directors and General Managers Need to Know About the New Auditing Standards, Summer, p. 36.

#### Ulman, Brenda

The Shifting Tide of Automated Voice Communication, Fall, p. 23.

## Watts, Carolyn Herr,

Team Rural Electrification: Telling Our Story, Summer, p. 9.

## Wike, Doug

Battery Energy Storage System, Spring, p. 36.

# 1992 Index by Subject

#### **Board of Directors**

Conflict of Interest and the G&T, by William T. Crisp, Spring, p. 3.

Director Demeanor: How Credible is Your Courting Style?, by Robert I. Kabat, Spring, p. 14.

Working Effectively as a Team—The Board of Directors and Manager, by James Kiley and Robert E. Schiller, Fall, p. 17.

## **Economic Development**

Rural America Fund Fosters New Jobs in Rural Areas, by Christine John, Summer, p. 33.

#### Finance

SCADA for Financial Planning and Management, by James E. Meyer, Spring, p. 20.

FASB 106: Accounting for Postretirement Benefits, by Tom D. Lewis, Ph.D., Summer, p. 13.

What Directors and General Managers Need to Know About the New Auditing Standards, by Soren Sorenson and Scott Luecal, Summer, p. 36.

Inventory Analysis Techniques for Generation, Transmission, and Distribution Cooperatives, by Deborah Debnam, Bruce Hall, Tom Lovas and Tim Miller, Fall, p. 31.

Assessing Your System's CFC Variable Loan Conversions, by Raymond J. Kilway, Winter, p. 43.

# **General Management**

How to Evaluate the Performance of a Cooperative, by Scott Parsley, Spring, p. 31.

Developing Your Manager's Leadership Ability, by John Mashaw, Summer, p. 30.

Restructuring in the Electric Utility Industry: Old and New Paradigms, by Steve Collier, Fall, p. 3.

The Future is Spelled CONSUMER—A Composition of Ideas from the 1992 Advanced Management Program Participants, by Scott Luccal, Fall, p. 11.

Management Strategies for Electric Cooperatives for the 1990s, by J. Scott Shepherd, Jr., Fall, p. 31.

Paradigm Pioneering: Edgar Electric Enters the Propane Business to Get an Edge on the Future, by Allison Conley Hammond, Winter, p. 2.

How to Get Informed About Your Competing Investor-Owned Utility, by Scott Luccal, Winter, p. 27.

Improving Performance Effectiveness: Making Competition Work for You, by Steven M. Sommer, Winter, p. 33.

#### Generation

Battery Energy Source Storage System, by Doug Wike, Spring, p. 36

## **Human Resource Management**

Dynamic Followership: Empowerment at Work, by David S. Alcorn, Ph.D., Spring, p. 9.

## Legislative

Team Rural Electrification: Telling our Story, by Carolyn Herr Watts, Summer, p. 9.

The Shifting Tide of Automated Voice Communication, by Brenda Ulman, Fall, p. 23.

## Marketing

Strategies for Making Your System the Utility of Choice, by Garry Bye, Summer, p. 2.

*Price and Consumption—How They Are Related,* by Julie Elliott, John E. Miller, and Frank Potthoff, Summer, p. 20.

# Membership

Dealing with an Unhappy Consumer, by Benjamin Abbott, Winter, p. 53.

